

## Authorized distributor discount policy for Xylem's Smith-Blair water clamp and coupling products only.

### List Dollar Volume Schedule

\$0-\$1,000	10%
\$1,001-\$10,000	20%
\$10,001-\$35,000	30%
\$35,001+	35%
All Tapping Sleeves	20%
Full Freight Allowed	\$5,000

Orders under \$5,000 net will have freight and handling prepaid and charged.

Orders of \$5,000 net or more will receive freight allowance.

Distributors may enter an add-on order to an initial stock order for one business day after the date of original order.

Some products and/or sizes are excluded, including but not limited to Flange-Lock and Pipe-Lock products. Please contact Smith-Blair Customer Service for more information at 800-643-9705 or [customerservice@xylem.com](mailto:customerservice@xylem.com).