



Smith-Blair, Inc.  
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April 1, 2026

## **Important Update to Xylem's Smith-Blair Full Freight Allowance Policy**

Effective May 1, 2026, the Full Freight Allowance (FFA) threshold for Smith-Blair brand products will increase from \$4,000 to \$5,000 net.

### **Here is what this means for your orders:**

- Orders under \$5,000 net will have freight and handling prepaid and charged.
- Orders of \$5,000 net or more will receive freight allowance.
- Distributors may enter an add-on order to an initial stock order for one business day after the date of original order.

Orders placed on or after May 1, 2026 will be subject to the updated threshold.

Thank you for your continued partnership.

Sincerely,

Tina Bell  
Sales Ops & Marketing Manager  
Smith-Blair, Inc.

